

AL SHALLAL JOINT CO.

Corporate Profile



Civil-MEP
Services Ltd



ABOUT US

Al Shallal Joint Co. For Civil –MEP Services Ltd, - AJC Co. – is a closed shareholding group that was established in 1991. With our long-standing experience, technical excellence, and financial stability, AJC has rocketed to become one of the leading names in the KUWAIT i market in providing advanced services with a reputation for quality and reliability. Currently, we are one of the largest and most experienced providers of services in KUWAIT and Iraq.

AJC provides specific services tailored to the needs of each client. AJC was established as a major provider of integrated services such as air Conditioning, aluminum fabrication, logistics, and engineering and has since then expanded into other areas to cover more of our clients' needs with the same professionalism, high-standards, and uncompromising quality.

We are constantly working on monitoring our performance and efficiency to Improve them, as well as developing to adopt new technologies, fulfill the requirements of our clients' businesses, and offer the absolute best services available.

AJC commitment to total customer satisfaction has always been – and will always be – one of the fundamentals of our company and a goal that we have Never failed to achieve.

OUR DIVISION



Construction & Logistics

AJCLogistics is committed to providing excellence in all of our services to ensure complete customer satisfaction in all of our work.



Aluminum

A proven leader in all facets of The aluminum fabrication industry including supply, installation, commissioning, repair and, maintenance.



Commercial

AJC commercial division holds the exclusive rights for distribution of the finest manufacturing brands of aluminum and hvac products.



Engineering

AJC is fully accredited by all relevant ministries and authoritative bodies in the field of air conditioning installation and maintenance.

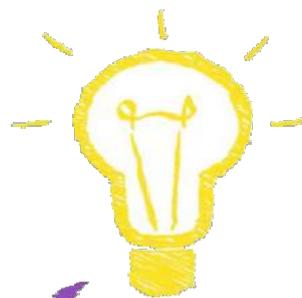
CORE VALUES

AJC has committed to providing the absolute best service in the market by committing to six main principles, which are our core values.

Our 6 Core Values:

1. Commitment – to providing the most excellent service
2. Quality – In all our products, services, and operations
3. Integrity – In all our services, both internally and externally
4. Innovation – in our concepts, designs, ideas, and executions
5. Respect – to our clients, contractors, and competitors.
6. Transparency – and integrity in our business practices and relations.

CORE VALUES



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OUR VISION

To be a professionally managed Engineering, Procurement and Construction Company committed to full customer satisfaction, enhancing stakeholder's value by developing and maintaining diverse services to our clients.



OUR MISSION

To provide superior services, meeting and exceeding our Clients' expectations through efficient performance, professionalism, flexibility, and reliability



OUR QUALITY CONTROL SYSTEM

AJC is committed to providing top quality products and services at competitive prices. AJC has internal quality control procedures ensuring our products and services are free from defects.

18001:2007 for Design, Manufacture, Supply, Installation & Maintenance of Steel Structures, Relocatable Tents, LAMS, RLBS, and Sunshades and also Turn-Key Solutions for HVAC, Civil, MEP & Interior Fit Outs.



Our Major Clients



Kuwait Oil Company
شركة نفط الكويت



وزارة التجارة والصناعة
MINISTRY OF COMMERCE AND INDUSTRY



وزارة الأشغال العامة
MINISTRY OF PUBLIC WORKS



شركة سيتي جروب
City Group Co.



LOGISTICS

About Us

AJC Logistics division was established in 2001 to provide HVAC and Tent services to the MENA region. The division has developed over the years and currently offers a wide range of design, engineering, manufacturing, construction, maintenance, and consultation services for any turnkey Temporary and Semi-Permanent Facilities.

Our diligence, perseverance, and an unrelenting commitment to the quality we offer at all times have helped us stand apart from the competition and acquire some of the most distinguished and esteemed clients – both internationally and in the MENA region.

Every section and operation is driven by design engineers and field professionals that have years of industry-related experience. AJC Logistics guarantee that the job is planned, constructed, and completed to the highest standards and in a timely manner.



Our Products

- Fabric Structures
- Reloadable Buildings / Containerized Housing Units / Pre-fabricated buildings
- Pre-Engineered Buildings
- Other Products

Fabric Structures

Our services include design, manufacturing, supply and installation of plasticized PVC (Polyvinyl Chloride) coated woven polyester fabric covered temporary and semi-permanent barrel-type, open and closed, insulated and non-insulated, tent structures for applications such as American Tents, Aircraft Hangars, LAMS (Large Area Maintenance Shelters), Accommodation Tents, Warehouse/ Storage sunshades, Office Tents, Sunshades, Canopies, Vestibules and much more.

LAMS can be used for a wide range of purposes including Vehicle maintenance, Aircraft maintenance, Dining facilities, Storage and Warehousing, Gym and Sports facilities, Auditorium, Conference and Processing application, and more.

They are produced and manufactured in KUWAIT to any required size and can be installed on any level surface. The steel structure is guaranteed for 5 years and the PVC fabric is guaranteed for 10 years by the manufacturer but it has been to have a much longer life.



Benefits and Advantages

- Complete In house Fabrication for varying sizes and customizable needs
(Clear span of up to 30m)
- Easy Assembly and Disassembly for relocation
- Can be erected on any ground (loose soil, compacted ground, getch-gravel pad, concrete slab, asphalt surface)
- Repairs can be done on-site without the need for any downtime
- Can be designed to withstand wind loads upto 110 mph (180 kmph) with 3-5 Second gust winds
- 4x4 Rip stops for high strength and tear resistance with blackout lining for opaqueness
- 100% Water proof (Fungus/ mildew resistant), Easy to clean and dry
- Fire Retardant with durability for up to 70° C (158° F)
- Our Insulated tents can save energy (decreased power consumption) by reducing around 40 to 45% of Air-conditioning requirement than an ordinary single layer tent.

Reloadable Buildings / Containerized Housing Units / Pre-fabricated Buildings

The containerized units are demountable flat pack containers and composed of pre-painted structural steel frame work. Units can be joined together relatively easy to form buildings of different sizes for up to 3 stores, customizable with partition walls, kitchen, showers, toilets, office, accommodation, storage, theater, conference room and much more as per client's requirements. All Structures and claddings are designed in accordance with MBMA, AISC AISI, AWS and other standards and specifications as applicable. All steel members are cleaned and painted with primers. All Interior partition supports are Pre-Galvanized. Polyurethane foam insulated sandwich panels are used as wall panels and roof panels as standard, however, polyisocyanurate, glass-wool or Rockwool insulated sandwich panels can also be substituted if require offering more fire rating.

Benefits and Advantages

- Demountable flat pack units are designed for stacking in their disassembled and assembled forms.
- Disassembled containers allow for Low Ocean/road transport cost.
- Assembled Container can achieve no-on-site installation since it can be Transported on road/sea/air like any other container cargo.
- Minimal lifting equipment required for on-site assembly. Quick & easy assembly at site on minimal foundation like level blocks, flat compacted soil etc.
- The wall panels are interchangeable allowing the doors and windows to Be relocated to any part on the perimeter.

Pre-Engineered Buildings

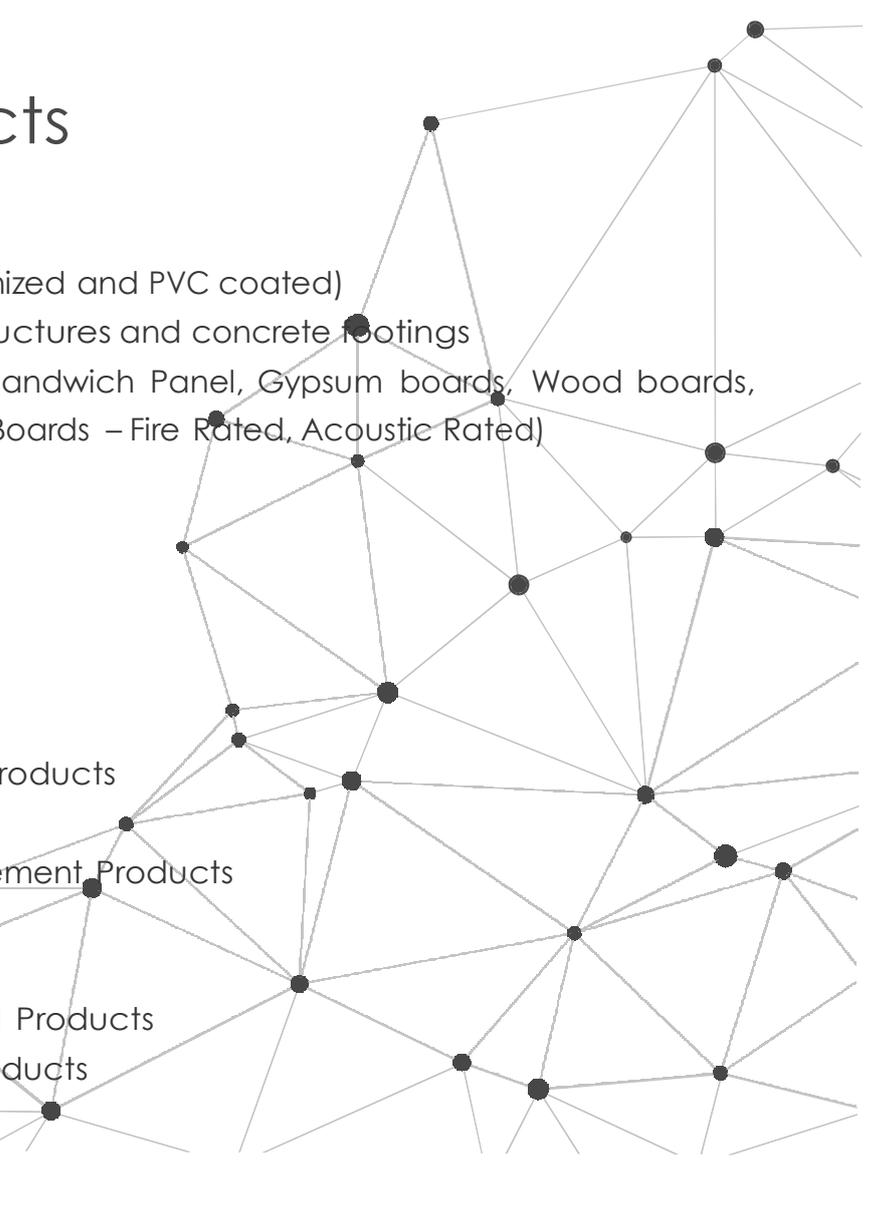
These are steel structures designed to withstand a minimum wind speed of 110KMPH and can be customized to withstand upto 230KMPH with 3 second gust wind. The primary structures are hot rolled, cold formed or built-up sections of same thickness like I-beams and HSS (Hollow Structural Sections) or varying thickness like tapered beams and assembled at site using nuts and bolts. The structure can be clear-span, lean-on, multi-span or multi-gable for upto 3 storeys. The secondary frames like girts, rafters and struts are cold formed and site screwed to the primary structures at site. The primary structures are braced with cable (X) bracing normally and with portal bracing on bays and sections where unobstructed access is required. Standard Flat or corrugated metal sheets are screwed to the secondary structures for applications where environmental conditioning is not applicable like sunshades and warehouses. Flat or corrugated Sandwich Panels with polyurethane, polyisocyanurate, glass wool or Rockwool core insulation are screwed to the secondary frames for applications where protection from external thermal influences and air conditioning are applicable like office, dormitories and such. Other options include concrete walls, masonry walls or no walls (open type) buildings. The internal and external color of the metal sheets or sandwich panels can be selected from standard available RAL colors. Eave gutters and downspouts will be provided as a standard for buildings with pitched roof. The building can be fire-proofed, fire-rated and specially coated as required.



Benefits and Advantages

- For long time application than tents or trailers but shorter than permanent buildings like concrete buildings
- More strong and can accommodate concrete or masonry walls unlike Tents and trailers
- Is suited for even industrial applications such as manufacturing/ fabricating facilities, wood shops, labs, workshops and such.

Other Products

- Fencing Products (Galvanized and PVC coated)
 - Other fabricated steel structures and concrete footings
 - Architectural Products (Sandwich Panel, Gypsum boards, Wood boards, Cement Boards, Particle Boards – Fire Rated, Acoustic Rated)
 - HVAC products
 - Plumbing products
 - Insulation products
 - Electrical Products
 - Communication Products
 - Fire protection products
 - Diesel Power Generator Products
 - Solar Light Products
 - Control/ Building Management Products
 - Kitchen Products
 - Aircraft Arresting Gears
 - Stainless Steel Fabricated Products
 - Aluminum Fabricated Products
 - Cold Rooms
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Our Services

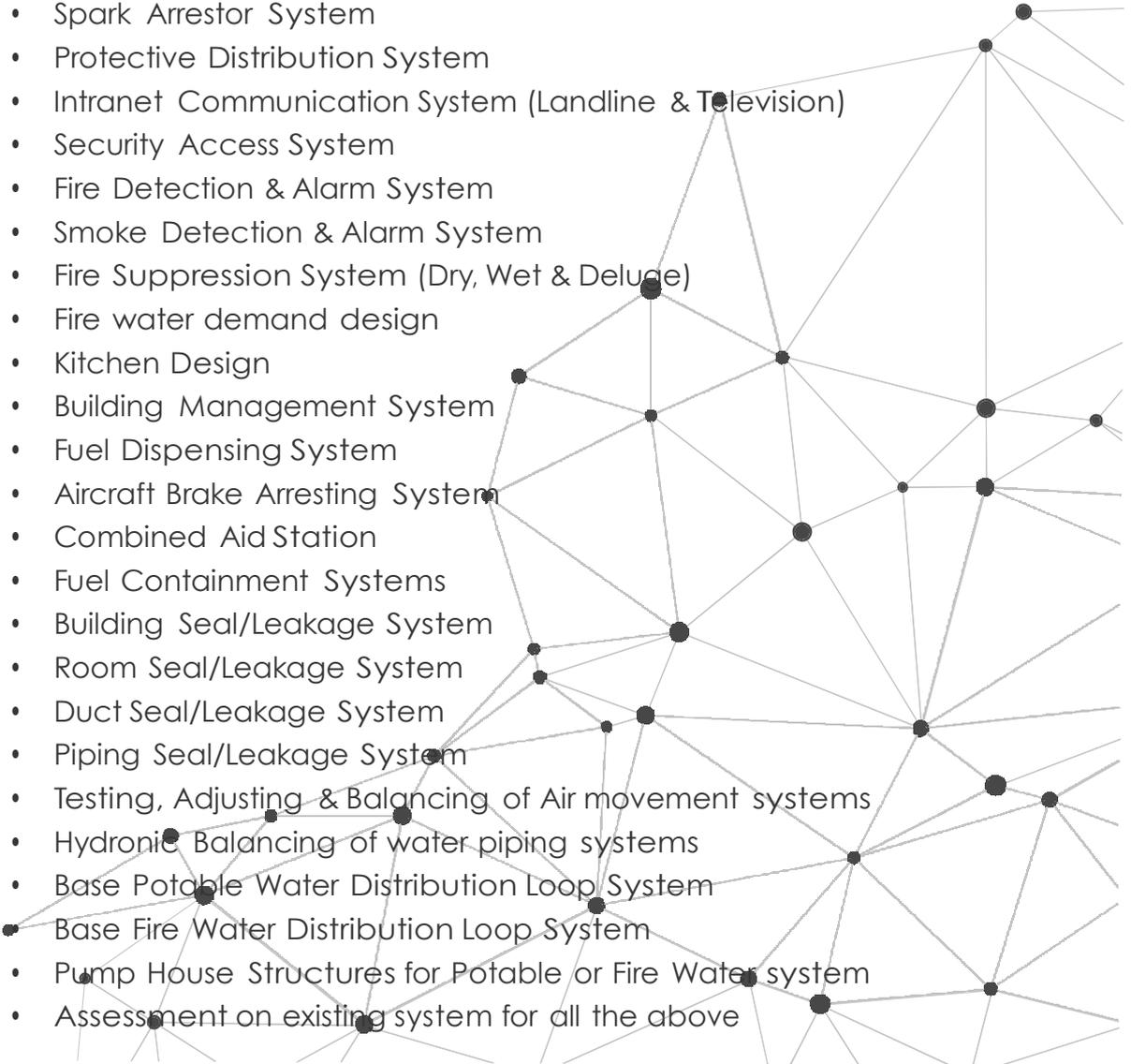
- Design & Specialized Services
- Civil, Structural & Architectural Works
- HVAC Works
- Plumbing Works
- Electrical Works
- Communication Works
- Fire Alarm & Fire Suppression Works
- Supply Chain
- Rental, Lease & Maintenance

Design & Specialized Services

With our in-house design engineers and expertise from our professional and experienced field personnel, AJC can offer design services for the following disciplines as per American (IBC, IPC, UFC, UFGS, NFPA,...), KUWAIT i (MEW, MPW,..) and other applicable international standards (BS);

- Topographical Survey
- Geo-technical Survey
- Storm Drainage & Erosion Control System
- Earth moving & other civil ground works
- Foundation Design
- Asphalt/Concrete Design
- Fencing Design
- Wind Load Calculation
- Structural Design Calculation
- Building Design
- Building Insulation Design

- Architectural Design (Partitions, Doors, Windows)
- Heat Load Calculation
- HVAC System Design
- Ducting system
- Exhaust Hood Ventilation System
- Dust Collection System
- Dedicated Outside Air System
- Water Distribution System
- Peak Load Demand Pump Sizing
- Piping Insulation Design
- Sewer Collection & Transmission System
- Power System (Generators, Sub-stations, UDS, Transformers)
- Electrical Distribution System (Low, Medium & High Voltage)
- Solar Light Poles
- Lightning Protection System
- Spark Arrestor System
- Protective Distribution System
- Intranet Communication System (Landline & Television)
- Security Access System
- Fire Detection & Alarm System
- Smoke Detection & Alarm System
- Fire Suppression System (Dry, Wet & Deluge)
- Fire water demand design
- Kitchen Design
- Building Management System
- Fuel Dispensing System
- Aircraft Brake Arresting System
- Combined Aid Station
- Fuel Containment Systems
- Building Seal/Leakage System
- Room Seal/Leakage System
- Duct Seal/Leakage System
- Piping Seal/Leakage System
- Testing, Adjusting & Balancing of Air movement systems
- Hydronic Balancing of water piping systems
- Base Potable Water Distribution Loop System
- Base Fire Water Distribution Loop System
- Pump House Structures for Potable or Fire Water system
- Assessment on existing system for all the above





Civil, Structural & Architectural Works

- Site earth works - preparations, grading, compaction, erosion control
 - Pavement works – Getch-Gravel, PCC, RCC, Asphalt
 - Parking Lots - Getch-Gravel, PCC, RCC, Asphalt
 - Pre-cast Concrete and Site-cast concrete works
 - Manholes, Hand holes, foundation blocks, pedestal footers
 - Concrete & Asphalt Repairs
 - Airfield and Runway Repairs
 - Pre-engineered building (PEB)
 - Re-locatable Buildings (RLB)
 - PVC coated woven Polyester Fabric Tents
 - Large Area Maintenance Shelters (LAMS)
 - Very Large Area Maintenance Shelters (VLAMS)
 - Heli-hangers, Aircraft Hangars
 - Accommodation/Dormitories/Billeting Facilities
 - Sunshades (K-Span/Steel Sheeted/PVC screened)
 - Interior fit outs, painting & finishes
 - Ablution Units
 - Carpentry
 - Ceiling Systems (tiles, boards, acoustic, fire-rated)
 - Flooring Systems (tiles, wooden, concrete, getch-gravel, asphalt painting)
 - Masonry Works
 - Structural fire proofing
 - Building Insulation systems
 - Ammunition Bunker Repairs
 - Buildings Repairs, Renovations & refurbishments
 - Fencing systems
 - Doors, Windows & Partitions
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HVAC Works

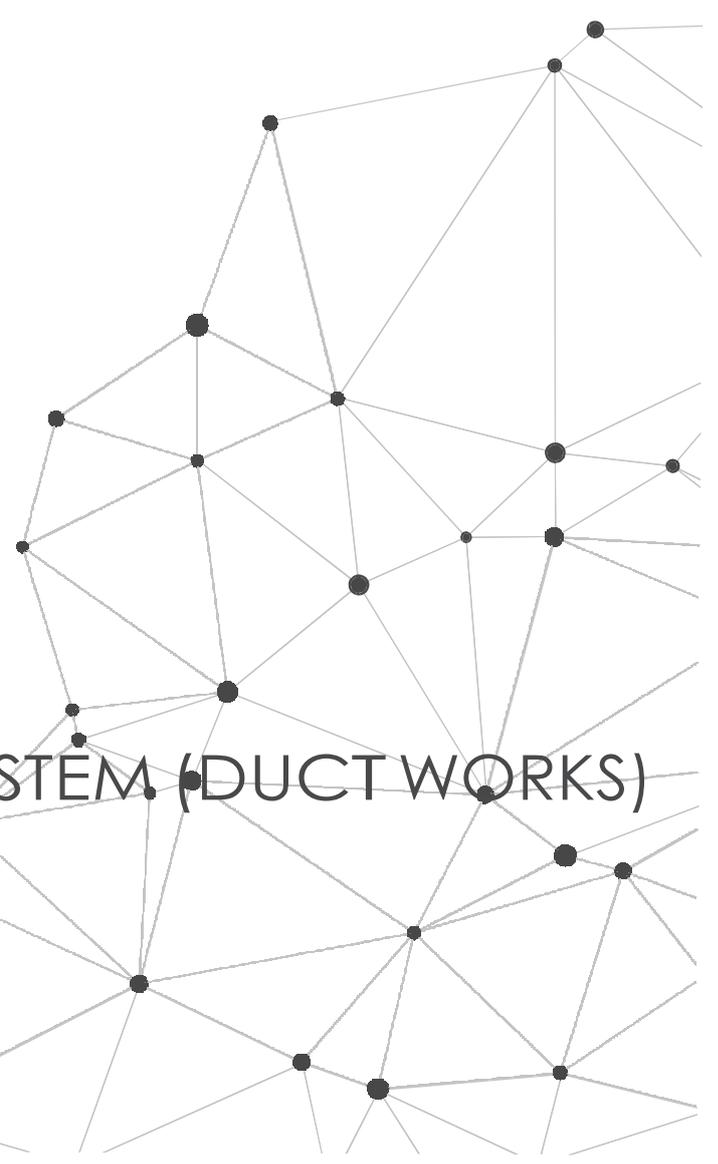
- Air cooled Chiller system
- Water cooled chiller system
- Package units
- Fan coil units and Air handling units
- DX split system
- Variable Refrigerant Flow (VRF)
- Cassette Units
- CRAC/CRAH Units
- Ductless split
- Ducted split system
- Ventilation Hoods
- Dust Collection System

EXHAUST FANS

- Natural Ventilation system
- Forced Ventilation system

AIR MOVEMENT SYSTEM (DUCT WORKS)

- Rigid
- Flexible
- Fabric (Duct Sox)



INSULATION (RIGID & FLEXIBLE TYPE)

- PU insulation
- Fiberglass insulation
- Mineral wool insulation
- Acoustic Insulation
- Thermal Insulation

Dampers, Diffusers, Grilles and Registers
Building Management System service
Testing, Adjusting and Balancing (TAB)

Plumbing Works

- Pressure and Non-pressure fresh water piping and distribution system
- Pressure and Non-pressure black water piping and collection system
- Black water (Sewer) tank
- Potable (fresh) Water tanks
- Pumping and piping system
- Lift stations, prime pumps, standby pumps, booster pumps
- Water Heaters/Boilers
- Drainage Systems
- Valves, sinks, showers, lavatories, urinals, closets, wall-shelves, dispensers, eye-wash stations, fixtures, fittings and accessories

Electrical Works

- Supplies of all kinds of electrical materials
- Power Generators & Transformers
- Substation – UDS
- LV and MV products and Cabling
- Power distribution boards- Switchgear and cabling
- Control panels
- Armored & Unarmored cabling and wiring
- Flame-proof Mineral Insulated Copper Clad Cable (MICC)
- Solar Light Poles
- Lightning Protection System
- Grounding & Earthling
- Spark Arrestor Systems

Communication Works

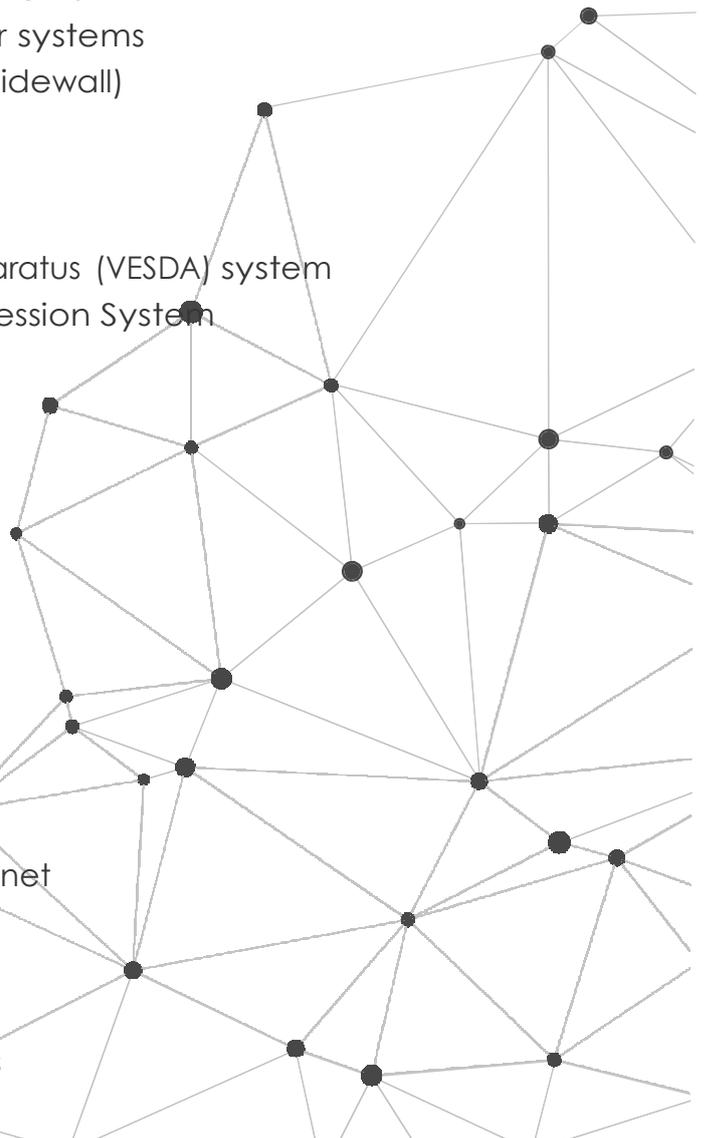
- NIPR outlets
- SIPR outlets
- Faceplate
- Pull box
- Protective DS
- Co-axial cable and jack
- Wall mount Communication cabinet
- Shielded patch panel
- Loaded unshielded patch panel
- RJ45 jacks
- Cat6 shielded/unshielded cables
- Basket-trays

Fire Alarm & Fire Suppression Works

- Fire detection and alarms systems
- Heat, Smoke & Flame Detector
- Combination Heat & Smoke detector
- Fire Alarm Panel
- Wiring & conduits with testing and commissioning
- Wet Fire Suppression/Sprinkler systems
- Dry Fire Suppression/Sprinkler systems
- Deluge Fire Suppression/Sprinkler systems
- Sprinkler (Pendant, Upright and Sidewall)
- Pumping and Piping
- Fire extinguishers
- Mass Notification System
- Very Early Smoke Detection Apparatus (VESDA) system
- Kitchen Exhaust Hood Fire Suppression System

Supply Chain

- NIPR outlets
- SIPR outlets
- Faceplate
- Pull box
- Protective DS
- Co-axial cable and jack
- Wall mount Communication cabinet
- Shielded patch panel
- Loaded unshielded patch panel
- RJ45 jacks
- Cat6 shielded/unshielded cables
- Basket-trays



Rental, Lease & Maintenance

We can rent, maintain and lease (rent with maintenance) the following;

- Tents & LAMS
- HVAC systems
- Power generators including synchronized systems, fuel systems, con-Attainment system and grounding
- Electrical system including lighting, power, wiring, grounding, lightning arrestors & spark arrestors
- SUVs & Pick-Up trucks
- Shuttles, Transportation & Delivery Services
- Light & Heavy Material Handling Equipment
- Custodial/Janitorial Services - laundries, latrine/shower units & other Facilities

Our maintenance schedule covers around-the-clock; unscheduled and scheduled; periodic, preventive, breakdown and emergency maintenance plans.

Our Associations

- CORIMEC/EDILSIDER
- SAFRAN Aero systems
- GAMI
- Sioen Industries
- Knauf Insulation
- Rovian Mineral Water Company
- Carrier Corporation
- LG Air Conditioning
- Orchid Real Estate
- NME



ALL MINUM



About Us:

AJC Aluminum has been one of the primary aluminum manufacturers in Kuwait since the division's establishment in 2015. Our products have been and still are being used by a wide variety of clients for many different purposes. We have a large portfolio of clients that include large industrial clients that use Aluminum for industrial and manufacturing purposes to residential homeowners.

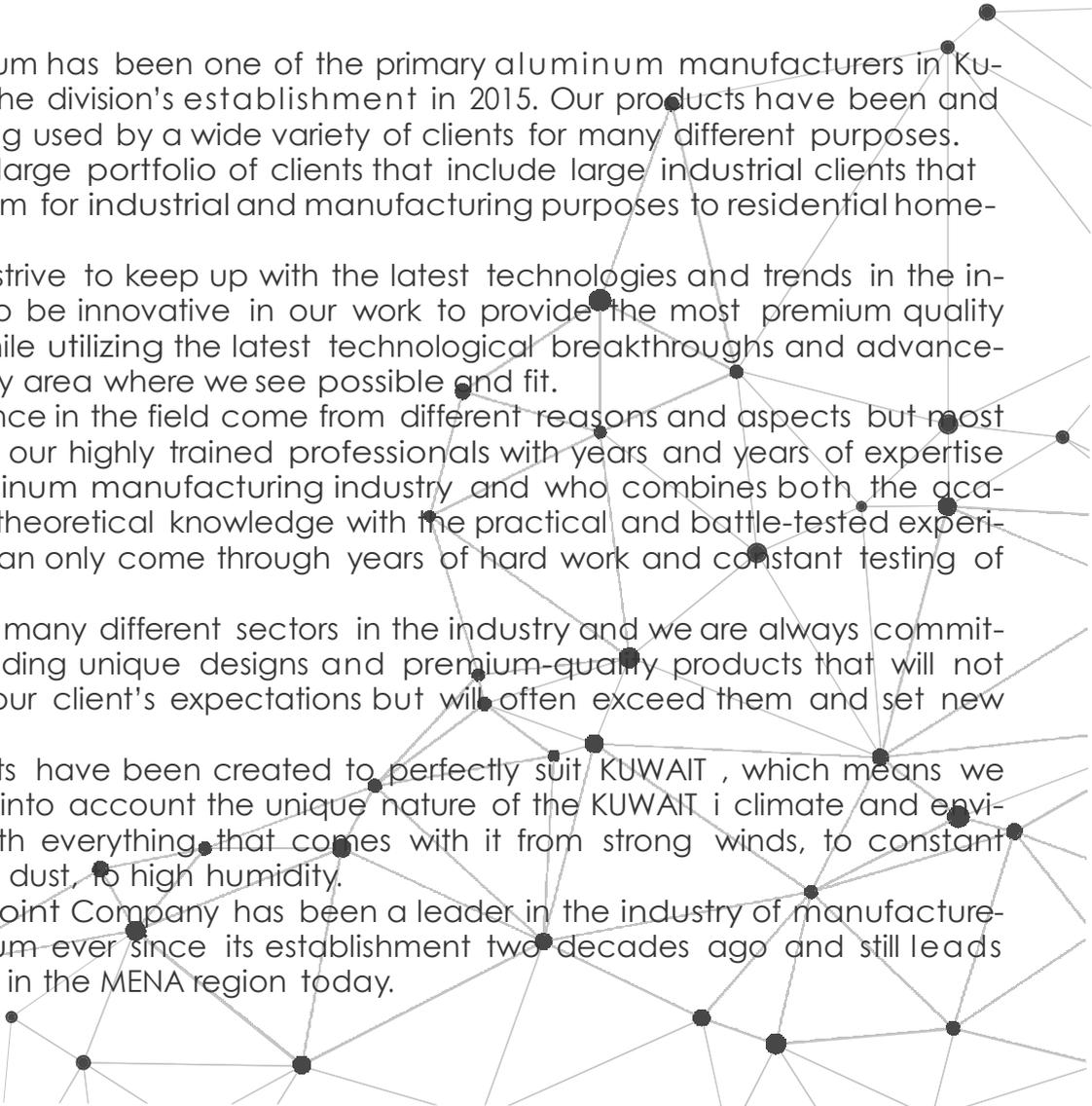
We always strive to keep up with the latest technologies and trends in the industry and to be innovative in our work to provide the most premium quality material while utilizing the latest technological breakthroughs and advancements in any area where we see possible and fit.

Our excellence in the field come from different reasons and aspects but most notable are our highly trained professionals with years and years of expertise in the aluminum manufacturing industry and who combines both the academic and theoretical knowledge with the practical and battle-tested experience that can only come through years of hard work and constant testing of new ideas.

We cater to many different sectors in the industry and we are always committed to providing unique designs and premium-quality products that will not only meet our client's expectations but will often exceed them and set new standards.

Our products have been created to perfectly suit KUWAIT, which means we have taken into account the unique nature of the KUWAIT climate and environment with everything that comes with it from strong winds, to constant exposure to dust, to high humidity.

Al Shallal Joint Company has been a leader in the industry of manufacturing aluminum ever since its establishment two decades ago and still leads the industry in the MENA region today.



We serve a vast array of clients who are guaranteed absolute satisfaction in every aspect of our work.

We are specialized in aluminum fabrication from extruded and rolled materials. Our materials are supplied by the top aluminum providers worldwide and some of our suppliers include IKU AUSTRIAN, ALUK Italy, and TECHNICAL FRANCE.

We supply and manufacture a wide range of aluminum products for industrial, commercial, and residential applications. We provide turnkey services including design, aluminum fabrication, assembly, installation, and transportation.

Our unrelenting commitment to high-quality products and absolute customer satisfaction has cemented our position as an industry leader for more than 18 years now and we plan to continue delivering the same quality services, expand on them, and innovate to reach more clients and grow our scope of work.

We are immensely proud of the work we've done so far and are planning to continue delivering outstanding work in the years and decades to come.



Why Choose Us According to customers

There are many reasons why you would choose us over the competitors, but to summarize it, here is what our customers are saying about us

- Integrity and Transparency
- Unparalleled quality and superb products
- Long-lasting products
- Options you can't find anywhere else
- Accountability and Guarantees
- Experienced and innovative
- Flexibility
- Commitment to deadlines
- Responsive Customer Support
- Attentive, detailed, and thorough

Product Features

All our products must have these features:

- Long-Lasting
- Rust-Proof
- Easy to maintain
- Dimensionally accurate
- Blocks air, water, and dirt

Our products go through a strict and rigorous quality control process to ensure they always meet the same high standards. We never allow a product of less than excellent quality to leave our premises. Not only do we have an internal quality assurance and control process, but we also partner with independent quality assurance teams for each project.

Trusted by over 1 Million Customers

Through the last couple of decades, we have been trusted by millions of customers and have literally signed more than 1 million contracts for work on villas, apartments, and all other types of buildings.

The kind of experience accumulated through all this hard work makes us stand apart from the competition and helps us provide the kind of quality and proficiency that our customers simply can't get anywhere else.

Quality that Lasts

All that glitters is not gold – or in other words; not all aluminum is created equal. When we make something for you, we make absolutely sure that it is something that will last for years. We never use cheap or subpar parts or accessories, and while for the untrained eye all aluminum works and accessories of everyone may seem the same, they are definitely are not, and time quickly shows the difference.

Saving your hard-earned money

Money doesn't grow on trees, and we know how hard you work for your money, which is why our work is built to last. The real cost of cheap parts is that they will cost you much more over time to fix their failures and maintain them in good, operational, and presentable condition. While our work may cost a little more, it will save you a ton of money over the years because you will not need to spend all this money on maintaining it in pre-sentable condition.

Choosing our high-quality work will always save you money on the long run and buys you something even more important, peace of mind. Speaking of which...

Accountability and Guarantees

We believe 1 million percent in the quality of our work and we will always hold ourselves accountable for our work. We always guarantee our work and our maintenance standards are kept to the same standards as all other aspects of our work.

We guarantee our work with 5-10 year-guarantees depending on the product. Our maintenance team is highly qualified, highly accountable, and very responsive.

Superb Customer Support

We believe in building relationships with our customers that stand the test of time, and this can only happen through a system of customer support that is held to the same high standards as all other aspects of our work.

We care about making our customers satisfied with our work and keeping them satisfied with excellent customer support even after making the sale and finishing the work.

Whenever you need us, you will be able to reach us and find us as helpful and as supportive as ever. We treat all aspects of customer support with the same importance no matter how small or significant the inquiry or request may seem; we care about keeping the same great impressions on our customers and leaving them satisfied with our support and services.

Commitment to Deadlines

Our deadlines are based on complicated calculations where we count for everything and many possibilities to give you real deadlines that you can count on. We work on detailed and thorough timelines that allow us to always deliver on schedule.

Standards of Fabrication

The standards of fabrication are to always be followed by a factory team and controlled by factory QA (Quality Assurance team).

- Considering the technical system for all our prestigious projects, we are applying the technical fabrications standard for our process.
- The fabrication process is controlled & approved by the OPERATION Manager & his team who are the QA/QC of the whole route.

Standards of Installation

The standards of installation are to be always followed by the installation team and The Installation process is controlled & approved by the OPERATION Manager & his team who are the QA/QC of the whole route and controlled by site QA.

Quality Management

Our commitment to high quality has always been one of the main reasons we stand apart from the rest, and we always strive to keep our quality the highest, most premium in the market while striving to balance it with the cost.

AJC. is ISO certified and has intensive internal quality control processes to ensure services and products are free from faults and defects and this also applies to all services provided by AJC Co.

Quality Control Team

As a standard followed by BLK, and in line with our Aluminum system we use in Aluminum Works scope (technical), an independent Quality Assurance team assigned for each project, according to the specification & approved Aluminum application and policy by the Aluminum System Supplier. This team is assigned once the subcontractor's approval is issued.

This team divided into 2 groups:

1. Factory team
2. Site team



Quality Assurance Procedure

Its procedure of progressing at the site, and they include:

1. Delivery Note

This procedure to be followed at the factory, and before units delivered for erecting at the site. The delivery note should be confirmed by the QA team. According to shop drawings & quality standards related to the technical fabrication manual.

2. Checklist

This procedure to be followed at the site by QA, to assure the correct Installation of units according to CWCT manual

Where do we work?

We can deliver our services to our customers in KUWAIT and Iraq, but we are also open to requests in other countries. Please contact our customer support for help regarding inquiries and requests in other countries in the MENA region.

ENGINEERING

About Us

The Engineering sector was established with the establishment of the Al - Shallal Joint Co in 2015 and has been one of the main pillars of AJC ever since. Its main focus is on two main sectors:

1. HVAC (Heating, ventilation and air conditioning)
2. Installation and Maintenance
3. Direct Sale.



AJC excellence in the field of HVAC has made it one of the industry leaders and quickly secured our place as the leading provider of these services in KUWAIT.

Thanks to our relentless work and dedication to the field, we were able to build our massive facilities and equip them with the latest technologies available in the industry – and we continue to regularly update them with emerging technologies that can make us more productive, more efficient, and more advanced.

Those highly advanced modern facilities are now able to fulfill the needs of all our clients and can help us ramp up the production of staggering numbers.

We can keep our standards of efficiency, quality, and customer satisfaction is high as they are and strive to even do better with the help of our professional teams that consist of only the most experienced and highly skilled engineers and managers – all of whom go through tough qualifying and training processes to guarantee excellence in every part of our work, for all of our clients, all of the time.

Thanks to our steady flow of customers, we were able to expand in reaching new clients and offer new services. We have also established several new branches in various areas of KUWAIT to meet the growing customer demand for our services and products while keeping the same standards of quality, efficiency, and customer satisfaction.

We have been able to consistently provide the highest quality work for the best prices in the air conditioning installation and maintenance industry, making us a very competitive option and a strong player in the field of HVAC in KUWAIT.



MAINTENANCE

About Us

Our Engineering division has also proven their technical excellence and strong abilities through a vast and impressive track record of completed projects in both the private and government sectors and for some of the biggest names on the world. We were able to complete projects such as outfitting commercial buildings, residential complexes, and hundreds of villas throughout Kuwait.

We have taken on some big projects for both the government and private sectors and were able to complete them and we've also been able to complete projects on a smaller scale throughout KUWAIT such as villas, government buildings, private homes, etc.

We are proud of our ISO Quality certification and continue to execute all of our work at the highest international industry standards. We also have internal quality control processes to ensure services and products are free from faults and defects and this also applies to all services provided by AJC Co.



Why do we Stand Out?

Although you may find competitors that offer seemingly similar services to ours, AJC still stands out from the crowd easily. Our thorough and deep understanding of the local market, our efficient and innovative strategies, and our professionalism in conducting our work ensure that the overall quality of service we offer is truly unique and remarkable in all aspects.

Our commitment to customer satisfaction remains our driving force and the best way to explain all of the decisions taken. We take pride in our commitment to transparency with our clients and in the trust we have been able to build with all our past customers.

Here are the reasons you should choose us:

1. A reliable and accountable business

a. When dealing with a large business such as us, you get a level of reliability and accountability that you don't get anywhere else.

2. Customer Service Center

a. Whenever you call us, at any time of the day in any day of the year, we'll pick up your call and take your request.

3. Internal Communications

a. Our service centers and our technicians have a very efficient and time-saving internal communication system that allows us to respond to your requests quickly, fulfill requests for parts quickly, and get the job done as soon as possible.

4. Always-full Warehouses

a. HVAC maintenance requires the spare parts to always be there when you need them, that's why we always keep all of our warehouses fully stocked with all the spare parts that could be needed.

Why do we Stand Out?

5. Geographically distributed for fast response

a. Both our customer service centers, and our warehouses are distributed geographically all over the country to ensure we can fulfill the requests for maintenance services and spare parts as soon as possible by referring to the nearest service center near you. We are never too far away.

6. The Quality of Our services and Spare parts

a. Our technicians and engineers are qualified on the highest levels and are all accredited internationally and nationally for quality maintenance services.

b. We always use original spare parts that have been imported from the original manufacturers in the US, Japan, Europe, or their local dealer. Needless to say, these parts function much better and live much longer than the cheaper copies available in the market. They also come with their guarantees. Overall, they save you more money on the long-run than if you were to go with the cheaper and much lower-quality alternative.



What Types of Contracts Do We Offer?

We offer a number of different types of contracts for our clients that can satisfy their needs:

- Silver Contract: A Preventative maintenance contract that also covers all emergencies. There are no labor fees but there are material costs that are covered by the clients.
- Gold Contract: A preventative maintenance report that also covers all emergencies. There are no labor fees and no material costs with the exception of compressors if needed changing.

What Types of Maintenance Do We offer?

We offer both types of maintenance: preventive and corrective.

- Preventive Maintenance: Our engineers will periodically visit the site to check, clean, and calibrate the internal components of the AJC lines such as motors, compressors, control circuits, fans, etc. This ensures the HVAC system is working fine and that all mechanical and electrical components are operation ready.
- Corrective Maintenance: We response to the customers calls reporting faults in their HVAC systems. Here, our engineers and technicians visit the site, diagnose the faults, and inform the client of the fault and the possible solutions for the client to choose one of the possible courses of actions. Once the client approves one of the options available, we then proceed to fixing the faults in the way the client on.

COMMERCIAL

About Us

Al Shallal Joint Co Commercial center was established in July 2010, making it a young company in company years, but with a very impressive track record and portfolio. The AJC commercial sector has cornered an impressive share of the market during its short existence that other companies who have existed decades before it couldn't – a great feat for a young company.

The sector was established as a company division of AJC to focus on importing top quality products and distributing them throughout the KUWAIT market to meet the exponentially growing demand and help businesses and individuals move forward with their business and personal development plans.

Just a few short years after its establishment and the division has secured a reputable name throughout KUWAIT and has become a leader in the trading arena. Through the years, the division was able to successfully fine-tune its mandate to focus on air conditioning spare parts, aluminum fittings, accessories of all various kinds to meet the growing needs of businesses throughout the country.

Our main warehouse is a gigantic 2,000-square meter warehouse that contains enough storage space to keep our operations running smoothly and keep our deliveries timely.

We also have 4 showrooms where clients and customers can check the products more closely for themselves.

Similar to the other divisions and sectors of AJC and per the company's overall principles, customer satisfaction remains our number one priority. We always keep customer satisfaction as a priority throughout all of our business practices and make sure that we can meet and exceed customers' expectations in every interaction by staying honest, transparent, and respectful at all times and throughout every interaction.

British Link KUWAIT's Commercial Sector holds the exclusive distribution rights for the Italian Aluminum fittings Cervellini. The division is also the primary distributor of GAMI A.C. spare parts, ISIL flexible ducting, and Bristol compressors.

Distribution

AJC Commercial group is the sole distributor for some of the largest construction brands in the field of HVAC including the following:

- 1) Copland compressors
- 2) Prestol compressors
- 3) Danfoss compressors
- 4) TopLine Copper tubes & fittings
- 5) Topline Thermostat
- 6) ICM Thermostats
- 7) Ashida HVAC valves & tools
- 8) Hongle contactors
- 9) ABB contactors
- 10) AMBER capacitors



We are the sole distributor of the following Insulations Brands

- 1) Knauf FG insulations (sole distributor)
- 2) Kimmco FG Insulations...
- 3) Thermoflex Rubber Foam Insulations
- 4) Aeroflex Rubber Foam Insulations

We are the sole distributor of the following Ventilations Brands

- 1) Flexiva Turkish made PVC flexible Ducts
- 2) Kugar Turkish Made Duct connectors
- 3) Hira KUWAIT made flexible Ducts & connectors

We are sole & main distributor for many construction brands in the Aluminum Field

- 1) Cervellini (made in Italy) aluminum accessories (We are the sole distributor)
- 2) Demus Locks (made in Greece)



Contact Us

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